

## SUMMARY

### EOI FOR ENROLLING BIDDERS FOR LONG TERM SUPPLY OF ETHANOL TO OMCs FROM 01.12.2020 TO 30.11.2025

- The EOI is to enroll/ register bidders for 5 years. However, this will be subject to renewal/validity of requisite license/ approvals as specified in the EOI.
- The OMCs have indicated the following **estimated** quantities for next 5 years:

Item	Dec '20 -Nov '21	Dec '21 -Nov '22	Dec '22 -Nov '23	Dec '23 -Nov '24	Dec '24 -Nov '25
Ethanol manufactured from Sugarcane Juice/ Sugar/ Sugar Syrup/B-Heavy Molasses/ C-Heavy Molasses/ Damaged Food Grains/ Others**	465	470	500	540	580

- Such EOIs for registration(enrolment) shall be floated atleast quarterly in every Ethanol Sugar Year and will be also open to new bidders.
- Bidder will be expected to supply to multiple OMC locations throughout the country except 'Lakshadweep and Andaman and Nicobar Islands
- Pre- requisites for Registration are mentioned below:
  - I. The participating party / bidder must be an Indigenous Manufacturer of Denatured Anhydrous Ethanol
  - II. Anhydrous Ethanol supplied to OMCs under EBP Programme has to be produced from indigenous sources only and no imported alcohol / ethanol or ethanol manufactured from imported feedstock is to be supplied to OMCs under the EBP Programme.
  - III. Bidders must possess a valid Pollution Control Board (PCB)-Consent to Operate (CTO) as on original due date of the EOI, clearly mentioning production of Absolute Alcohol or ENA (Extra Neutral Alcohol) or SDS (Special Denatured Spirit) or Alcohol or RS (Rectified Spirit) or Spirit or Ethanol or Denatured Anhydrous Ethanol.

- IV. Bidders are required to submit PESO license by November 2021, valid for storage of class A products as on original due date of this EOI clearly mentioning the storage capacity of ClassA products.
  - V. All the bidders will be required to submit an interest free Earnest Money Deposit for Rs.two lakhthrough NEFT/RTGS to BPCL bank account and bidder needs to upload in the form of Bank guarantee(BG) issued by any Nationalised Scheduled Bank. **The BG shall be valid up to 30.11.2025.** Claim period should be six months from the last date of BG validity i.e. 30.11.2025
  - VI. Demand Draft-DD (by the way of crossed A/c Payee) drawn on nationalized bank in favour of BHARAT PETROLEUM CORPORATION LTD payable at MUMBAI to be dropped in the tender box at mentioned address.
  - VII. Since the enrolment / registration would be for long term/ five years, the EMDs shall be retained by OMCs till 30th Nov'2025.
  - VIII. In case a bidder wishes to quote from multiple distilleries, then bidder shall be required to submit separate EOI,including EMD for each distillery. The EOI will also be be submitted by bidder from separate digital certificates.
  - IX. Bid received without the EMD is liable to be rejected.
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- Supplier can request OMC location with 15 days advance notice, for supply of higher than monthly prorated indent for next month for early completion of PO quantity; acceptance of the request will be at OMC location's discretion.
  - Incase the bidder's MSE (Micro and Small Enterprises) status gets revised to a non-MSE status any time during the next five years, then the bidder shall submit EMD of Rs 2 lakhs at the time of the EOI floated at that time.
  - Bidders must accept all online forms mentioned in the technical bid section of e-tender.
  - All the Bidders are required to provide the Lat-long (Latitude and Longitude) of their supplying plant/ distillery (Out Gate) as per Google Maps, in the technical bid section.
  - **Only those Bidders who get successfully registered in this EOI, shall be invited during Sept 2020/Oct 2020 to quote for Ethanol quantities for the Ethanol Sugar year 20-21.**

- **Rates will be declared in the notice inviting quantity bids** from successfully enrolled/ registered bidders. **Transportation rates will be fixed by OMCs as per advice received by MOPNG. Applicable GST % will be declared in the notice inviting quantity bids.**
- **Effective date for implementation of new Administered price of Ethanol will be either the date of Press Information Bureau (PIB) release or as mentioned in PIB Note or as advised by Govt. of India to OMCs.**
- Pre-bid meeting will be conducted on 19th Aug 2020 at 1100hrs for bidders of Northern and Eastern region and on 20th Aug 2020 at 1100hrs for bidders of Western and Southern region through Video Conference through Microsoft Teams application.
- **Bid closing date is at 2nd September 2020 @ 14:00 hrs, IST.**
- The successful vendor, within 15 days of placement of LOI shall deposit Performance Bank Guarantee (PBG) or Demand draft towards Security Deposit for an amount equivalent to 5% of LOI value, valid for entire supply period.
- In case of BG, Bidder needs to submit an additional letter which will be obtained from the issuing bank on its letterhead.
- If bidder does not submit Security Deposit/BG within 15 days from the date of issue of LOI, the bidder may be put on holiday list for a period of one year from the date of issue of LOI.
- The supplier shall strictly adhere to the supply schedule and achieve supply performance of a minimum of 85% of the quantity per month and minimum of 95% of the quantity on quarterly basis for which Price Reduction Clause will not be applicable.
- The Supplier can also request the OMC location in writing with minimum 15 days' notice for rescheduling of his monthly indents (while maintaining the same quarterly prorated indent) due to unforeseen situations of temporary nature arising out of day-to-day operating activities or any other pressing issues faced by the Supplier.
- 100% Payment shall be made within 21 days after receipt of material at our sites & submission of Original Invoice(s).

- Under exceptional circumstances, if, for any truck load, the above mentioned certificate is not provided, then the rates for only C-Heavy Molasses shall be paid by the OMCs, for the ethanol supplied.
- Bidders shall also have to essentially sign an Integrity Pact (IP) for participating in this tender.
- Supplier/ Vendors shall engage only such TT (Tank Trucks) crew whose Antecedents has been verified and certificate issued by Police. This will be verified by locations for entry of Ethanol TT crew into OMC location.
- The denaturant should be added with Ethanol in suitable dosage. Ethanol should not have more than 0.4% max impurities including permitted denaturants. The name and dosage of the denaturants used should be clearly mentioned on the delivery documents duly endorsed by State Excise Authorities where ever state excise control exists, or otherwise by the authorized person in the distillery.
- The salient points to be noted in regard to IP are:
  - I. If the bidder has been disqualified from the EOI/ tender process prior to the award of the contract in accordance with the provisions of the Integrity Pact, BPCL/IOCL/HPCL shall be entitled to demand and recover from vendor, Price reduction amount by forfeiting the EMD/Performance Guarantee as per provisions of the Integrity Pact.
  - II. If the contract has been terminated according to the provisions of the Integrity Pact, or if BPCL is entitled to terminate the contract according to the provisions of the Integrity pact, BPCL/IOCL/HPCL shall be entitled to demand and recover from vendor, Price reduction amount by forfeiting the Performance Guarantee amount as per provisions of the Integrity Pact.
  - III. Bidders may raise disputes/complaints, if any, with the nominated Independent External Monitor.