



EXPRESSION OF INTEREST (EOI) FOR ENROLLING BIDDERS FOR LONG TERM ARRANGEMENT OF SUPPLY OF DENATURED ANHYDROUS ETHANOL TO OIL MARKETING COMPANIES' (OMCs) LOCATIONS FOR THE PERIOD TILL 30.11.2025

**PRE-REQUISITES FOR LONG TERM REGISTRATION (ENROLMENT) & SPECIAL CONDITIONS FOR (EOI)**

- 1) INDIAN OIL CORPORATION LIMITED (IOCL), BHARAT PETROLEUM CORPORATION LIMITED (BPCL), HINDUSTAN PETROLEUM CORPORATION LIMITED (HPCL), Public Sector Enterprises, , intend to procure Denatured Anhydrous Ethanol, meeting IS 15464:2004 specifications as detailed in **Annexure-I**, from **Indigenous manufacturers** at various Depots/ Terminals/Installations of IOCL/ BPCL/ HPCL across the country for the period till **30/11/2025**. IOCL, BPCL & HPCL shall be referred as OMCs-Oil Marketing Companies in this EOI document.
- 2) Central Procurement Organization (Marketing), Bharat Petroleum Corporation Limited, on behalf of OMCs, invites expression of interest to enroll/register bidders who are indigenous manufacturers of Denatured Anhydrous Ethanol conforming to specification IS 15464:2004, for a period of five years, subject to renewal of requisite licenses/approvals as detailed in this EOI. Ethanol is to be supplied through Tank Truck on delivered basis to the OMC's Company Depots/ Terminals and the same shall be used for blending with Motor Spirit under government of India's "Ethanol Blending Program" (EBP). The estimated quantities for OMCs the next five Ethanol Sugar Years are indicated as below:

| ITEM DETAIL   | Balance period of ESY 20-21 (Crore litres)                            | Dec'21-Nov'22 (Crore litres) | Dec'22-Nov'23 (Crore litres) | Dec'23-Nov'24 (Crore litres) | Dec'24-Nov'25 (Crore litres) |
|---|---|------------------------------|------------------------------|------------------------------|------------------------------|
| Ethanol manufactured from Sugar Cane Juice /Sugar/Sugar Syrup/B Heavy Molasses/ C Heavy molasses /Damaged Food Grains*, Maize /Surplus Rice Procured from Food Corporation of India | **Pl. refer EOI invitation cover letter page 2 for balance Quantities | 470                          | 500                          | 540                          | 580                          |

\* Damaged food grains such as broken rice, wheat etc. which are unfit for Human consumption.



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**3)** Such EOIs for registration (enrolment) shall be floated at least quarterly in each every Ethanol Sugar Year and will be also opened to new bidders.

**4) Pre-requisites for long term Registration(enrolment) of Indigenous manufacturers for supply of Denatured Anhydrous Ethanol to OMCs :**

**i) Requirement 1:**

The participating party / bidder must be an Indigenous Manufacturer of Denatured Anhydrous Ethanol such as Sugar Mills with Ethanol plants, Standalone distilleries producing Ethanol from molasses/sugarcane juice, Distilleries producing Ethanol from damaged food grains such as broken rice, wheat etc. unfit for human consumption, maize complying with specifications as per IS 15464:2004. Denatured Anhydrous Ethanol as per IS 15464:2004 should be manufactured indigenously. Directorate General of Foreign Trade (DGFT), Ministry of Commerce and Industry, Govt. of India has issued notification no. 27/2015-2020 dated 21.08.2018, placing ethyl alcohol and other spirits, denatured, of any strength under EXIM Code 2207 20 00, in restricted category for imports and has allowed imports only for non-fuel purpose. Accordingly, Anhydrous Ethanol supplied to OMCs under EBP Program has to be produced from indigenous sources only and no imported alcohol / ethanol or ethanol manufactured from imported feedstock is to be supplied to OMCs under the EBP Program. Any conduct of the supplier amounting to violation of the same will be totally unacceptable and if found, supplier shall be liable for strictest possible action including Holiday listing from EBP Program for all future supplies OF Ethanol to OMCs .To this effect, bidders need to agree to an online declaration as per **Annexure II**.

**ii) Requirement 2:**

Bidders must possess a valid Pollution Control Board (PCB)-Consent to Operate (CTO) as on original due date of the EOI. Bidder must be in possession of a valid Consent Order-Consent to operate, clearly mentioning production of Absolute Alcohol or ENA (Extra Neutral Alcohol) or SDS (Special Denatured Spirit) or Alcohol or RS (Rectified Spirit) or Spirit or Ethanol or Denatured Anhydrous Ethanol. Such valid document should be submitted by the bidders in the tender box before the due date of the EOI. CTO will not be required to be submitted by the bidder again for future EOIs to OMCs



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till the validity of CTO. Incase CTO has expired as on due date of bid submission or during the supply period of this EOI, bidder has to submit copy of TPIA certified expired license with application submitted to PCB for renewal along with acknowledgement copy from PCB.

**iii) Requirement 3:**

Bidders must possess a valid "Petroleum and Explosives Safety Organization (PESO)" license for storage of class A products as on original due date of this EOI clearly mentioning the storage capacity of Class-A products issued by PESO or valid Safety Precautions letter issued by PESO. Such valid document should be submitted by the bidders in the tender box before the due date of the EOI. PESO license will not be required to be submitted by the bidder again for future EOIs to OMCs till the validity of PESO License. Incase PESO License has expired as on due date of bid submission or during the supply period of this EOI, bidder has to submit copy of TPIA certified expired license with application submitted to PESO for renewal along with acknowledgement copy from PESO.

Such applicants who do NOT have "PESO License" may upload "Application made for PESO License duly acknowledged". The applicants who upload "Application made for PESO License duly acknowledged" instead of PESO license shall also be registered on provisional basis. Quantity bid enquiries shall be sent to such provisionally registered vendors to enable them to offer quantities. Provisionally registered vendors on the basis of their bids will be offered Allocation under the quantity bidding process. LOI against such allocation will be issued only after submission of PESO License.

New bidders/Bidders who have not participated in EOI with tender reference no. 1000355961 dated 12.08.2020 & subsequent EOI with same tender ref. no. 1000355961 floated on various dates or technically disqualified bidders of EOI with tender reference no. 1000355961 dated 12.08.2020 & subsequent EOI with same tender ref. no. 1000355961 floated on various dates shall upload the TPIA certified document online in the e-tendering portal at the time of submission of bids. Hard copies of the same shall also be submitted by the bidders. Alternatively, documents signed digitally by the TPIA agency can be uploaded over bpcleproc.in website. For Technically qualified bidders of EOI with tender reference no. 1000355961 dated 12.08.2020 & subsequent EOI with same tender ref. no. 1000355961 floated on various dates incase Pollution Control Board-Consent to Operate certificate/ PESO License has expired as on due date of bid submission or



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during the supply period of this EOI, bidder has to submit TPIA certified copy of expired license with application submitted to PCB/PESO for renewal along with acknowledgement copy from respective department.

Third party Inspection Agency (TPIA) verification and certification will be required for all the CTO and PESO licenses/Safety Precautions letter issued by PESO. Hard copy of such documents need to be submitted along with original TPIA certificate/verification with original TPIA Stamp. Bidders shall engage only those TPIAs which are accredited under "NABCB accredited bodies as per requirement of ISO/IEC 17020 as Type A" in Quality Council of India's (QCI's) National Accreditation Board for Certification Bodies (NABCB) website as on the date of verification of documents (TPIAs must hold validity of accreditation). The details of TPIA can be sought from the website:

[http://nabcb.qci.org.in/accreditation/reg\\_bod\\_inspection\\_bodies.php](http://nabcb.qci.org.in/accreditation/reg_bod_inspection_bodies.php)

**Only new bidders and new plants of existing vendors are required to apply through this EOI. Plants already registered in our earlier EOI need not submit documents though this EOI. Hard copies of additional documents like renewed CTO, PESO license etc if any, by these registered vendors may be sent by courier without uploading on the portal.**

**In case a bidder wishes to quote from multiple distilleries, then bidder shall be required to submit separate EOI. The EOI will also be needed to be submitted by bidder from separate digital certificates.**

**5) GENERAL INSTRUCTIONS FOR SUBMITTING EXPRESSION OF INTEREST ON BPCL'S E TENDERING PLATFORM** are enclosed as **Annexure –III.**

**6) Acceptance of online forms:** Bidders must accept all online forms, as under, in the technical bid section of the e-tender.

- General Purchase Conditions, Special Purchase Conditions
- Integrity Pact, Declaration of Holiday listing by bidders
- Declaration for documents
- Affidavit cum Indemnity Bond
- Compliance of Restrictions for Countries which share Land Border with India



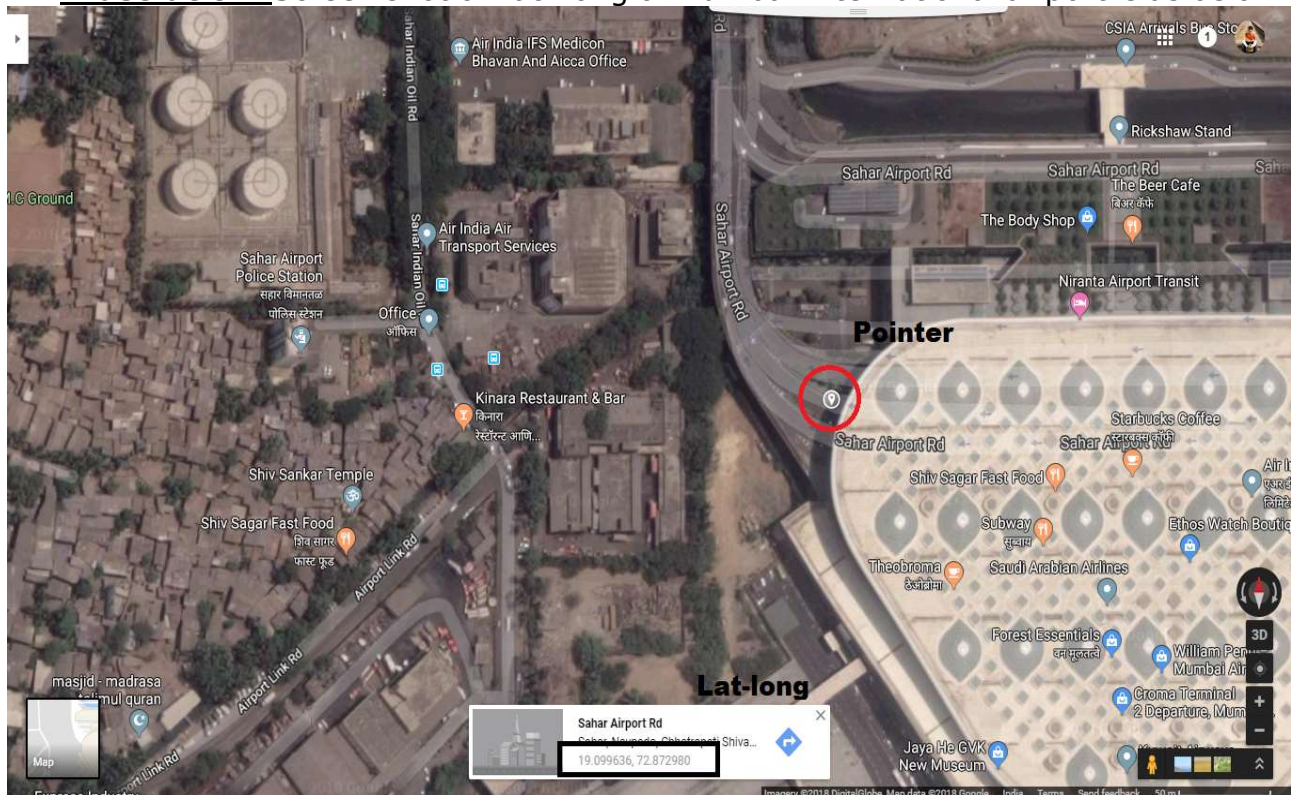


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**Submission of Distillery's Address with Latitude & Longitude:**

All the Bidders are required to provide the Lat-long (Latitude and Longitude) of their supplying plant/ distillery (Out Gate) as per Google Maps, in the technical bid section. To get the Lat-long of any place/ building in Google Maps just place the cursor over the distillery location and left click to place a pointer which will display the Lat-long. The two numbers are to exactly taken as Lat-Long without any conversion. The bidders are required to key in the latitude and longitude of the distillery/unit/ethanol plant (as per Google maps) accurately to 6 decimal places. These lat-long provided by the bidders during the EOI shall remain sacrosanct for five years in OMC records for the purpose of calculation of distances of Ethanol manufacturing unit to OMC locations for arriving at transportation rates. Distance of the distillery/Sugar factory/unit of Bidders is the distance between nearest OMC in gate and the Distillery/sugar factory/ unit out gate.

**Illustration:** Screen shot of Lat-Long of Mumbai International airport is as below:





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**7) Quantity Bidding:** Only those bidders who get successfully registered in this EOI, shall be invited to quote for Ethanol quantities for the Ethanol Sugar year 20-21, along with bidders who got registered in with tender reference no. 1000355961 dated 12.08.2020 & subsequent EOI with same tender ref. no. 1000355961 floated on various dates Similarly, all these registered bidders shall be invited during the year 2021 to quote quantity for the subsequent Ethanol Sugar Year 2021-22 and so on, subject to their requisite documents remaining valid. There may be a need for additional quantity bidding for each Ethanol Sugar year which will be informed to all registered/ enrolled bidders against this EOI.

- Rates of Ethanol (exclusive of Transportation) : Rates will be declared in the notice inviting quantity bids from successfully enrolled/ registered bidders in line with notifications received from Ministry of Petroleum and Natural Gas (MOPNG) from time to time.
- Transportation rates are fixed by OMCs as per advice received by MOPNG, will be paid extra, and will be declared in the notice inviting quantity bids from successfully enrolled/ registered bidders.
- Goods and Service Tax (GST) in %: Applicable GST % will be declared in the notice inviting quantity bids from successfully enrolled/ registered bidders in line with Government of India's GST norms.

**8)** Delivered cost will be total of administered price/rate for Ethanol, transportation rates and GST, as applicable. In case of revision in the Administered price of Ethanol by Govt. of India, effective date for implementation of new Administered price of Ethanol will be either the date of Press Information Bureau (PIB) release or as mentioned in PIB Note or as advised by Govt. of India to OMCs.

**9)** In the states where Industries (Development & Regulation) Amendment Act (IDR) Act is being implemented or will be implemented at future date, all the conditions mentioned by state government have to be complied by the successful bidders.



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**10) PROVISIONS TO QUOTE : Bidder will be expected to supply to multiple OMC locations throughout the country except 'Lakshadweep and Andaman and Nicobar Islands'**

**11)** All references to BPCL in the "General Purchase Conditions" should be read as BPCL/HPCL/IOCL. Terms & conditions mentioned in Special Purchase conditions shall supersede the similar terms & conditions of General purchase conditions.

**12) ORDER FULFILLMENT PROCESS:**

After the evaluations & recommendations, the individual oil companies will be taking their own approvals for signing of Supply Contracts, placement of orders & further activities pertaining to order placement & post order placement will be dealt by individual oil companies IOCL / BPCL / HPCL. In case of BPCL, Call-offs will be made by BPCL Regional Retail Logistics offices. In case, if supplier is not able to honor the LOIs issued by OMCs for a particular category/all categories of the feed stocks, OMCs may consider to cancel the LOI of that supplier. OMCs shall allocate the lapsed quantity to other successful suppliers at the same location from their balance original offered quantity not considered for allocation earlier in ratio of their original offered quantity in the same distance ranking order till location's requirement is fully met. PO/ call off will be placed on the supplier by the location after submission of BG and signed agreement. The successful vendor, within 15 days of placement of LOI shall deposit Performance Bank Guarantee (PBG) or Demand draft and signed Agreement. If the Supplier does not submit PBG and/ or signed Agreement within specified period of 15 days, his LOI may be cancelled and his EMD may be forfeited.

**13) DELIVERY PERIOD:**

The delivery shall commence within 30 days from the date of Letter of Intent or 10 days from date of issuance of PO by location, whichever is earlier. Timely delivery by the vendor as per the delivery schedule is the essence of contract. Monthly procurement plan based on monthly pro-rata Purchase Order (PO) qty shall be applicable to vendor for supply unless same is revised by OMC location



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with mutual consent. The supplier will make the supplies either as per day wise indent provided by OMC location up to the limit of monthly quantity applicable as per PO or monthly pro-rata PO quantity. The supplier shall strictly adhere to the supply schedule and achieve supply performance of a minimum of 85% of the quantity per month and minimum of 95% of the quantity on quarterly basis for which Price Reduction Clause will not be applicable. However, if the vendor is not achieving 85% of the supplies for a particular month and/ or minimum of 95% of the quantity quarterly basis Price Reduction Clause will be applicable. Price Reduction Clause will be applicable, where shortfall in supply (undelivered quantity for the month/quarter as the case may be) is higher in the above two cases. Moreover, supplier has to adhere to the day wise indent provided by OMC location basis the monthly pro-rata PO qty, else supplier's TT may not be decanted on the same day due to other supplier's indented supplies in line with day wise indent. If the supplier is able to supply 100% quarterly PO quantity in a quarter (keeping the overall lapse due to TT capacity upto 5 KL in the prorata PO quantity/ PO quantity) and OMC location is able to receive the quantity, monthly PRC shall not be applicable on the supplier.

**Indents Alteration by OMCs:**

OMCs reserve the right to alter the prorated monthly procurement indents for a PO for the location (by increasing or decreasing) with advance notice to the supplier, based on mutual consent.

In the interest of improving blending % under EBP programme, OMCs reserve the right for preponing the indents from different periods on mutual consent basis.

There may be situations at any OMC location like closing or downsizing of Petrol operations or any other eventuality due to major projects / safety or non-availability/ exhaustion of Permits/ exhaustion of licensed quantity etc. The concerned OMC, with advance notice may offer in writing to the Bidder, alternate location(s) where the remaining PO quantity (part or full) can be shifted. The transfer will be at new location rate and if there is a transportation rate already established for the Supplier at the alternate location, the transportation rate for the alternate location will be offered or else Transportation slab rate as per actual distance for new location will be offered. All other taxes/ charges will be as per the new location. The acceptance of new location for delivery of full or part balance PO





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quantity will be Supplier's discretion, which the Supplier should communicate in writing to the OMC. In case of acceptance by the Supplier, the procurement period will start from 10 days of issuance of Change PO or receipt of first load at the new OMC location, whichever is earlier. The prorated monthly pro-rata PO qty will be same as for original PO.

NOTE: For purpose of assessing the qty. received by a location in a month, the invoice date of the received qty. will be considered for calculation of PRC. In case the TT does not report within normal average transit time from the date of invoice then actual reporting date will be considered. Actual reporting date at location shall be mentioned on the invoice and shall be jointly signed by both OMC & Supplier's representatives.

In case of mutually agreed Indent Alteration, the revised indents would be considered for "Price Reduction" clause.

**Monthly Indents Alteration sought by Ethanol Supplier**

**Alteration of Indent sought by a Supplier:**

The Supplier can also request the OMC location in writing with minimum 15 days' notice for rescheduling of his monthly indents (while maintaining the same quarterly prorated indent) due to unforeseen situations of temporary nature arising out of day-to-day operating activities or any other pressing issues faced by the Supplier; mentioning clearly the problem faced by him. The OMC location at its discretion may accept in writing to the Supplier, rescheduling of indents proposed by the Supplier.

In case of any alteration of monthly indents by mutual consent on supplier's request, the monthly revised indent (higher or lower) would be considered for Price Reduction clause. This option can be exercised by the Supplier once during the quarter for a PO for a location i.e. the monthly indents for quarter only can be revised while maintaining the quarterly indent i.e. if quarterly prorated indent is 300 KL; the monthly alteration within a quarter must add to 300 KL.

Ethanol Supplier willing to supply higher than monthly prorated indent for early completion of PO:



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Supplier can request OMC location with 15 days advance notice, for supply of higher than monthly prorated indent for next month for early completion of PO quantity; acceptance of the request will be at OMC location's discretion.

In case of multiple Vendors seeking revision (increase) in indents at a location for the next month, the revision of indents by the location will normally be in proportion of PO quantity; subject to meeting the Location's Requirement/ capacity of unloading. The Supply or Pay Clause will be reckoned as per the revised indent.

The prorata monthly indents as given along with PO will, however, be effective for forthcoming months till contracted quantity is exhausted. This option can be exercised multiple times during the Procurement Period.

In such a case the quarterly revised indent (on supplier for a location & for a PO) may even become higher than prorated quarterly indent (this will enable the supplier early completion of PO quantity with location's consent).

Receipt of quantity higher than monthly indent (original or revised) dispatched by the Supplier, will be at OMC location's discretion.

#### **14) PRICE REDUCTION CLAUSE**

The Supply or Pay clause shall be applicable as the Price reduction clause. The modalities shall be as under:

As mentioned under "Delivery Period", monthly pro-rata PO qty shall be applicable to vendor for supply for supplies of ethanol by the Suppliers for the contract period. The supplier shall strictly adhere to the supply schedule i.e. day wise indent (based on monthly pro-rata PO qty) if provided by OMC location or monthly pro-rata PO quantity and achieve supply performance of a minimum of 85% of the quantity per month and achieve supply performance of a minimum of 95% of the quantity on quarterly basis, for which Price Reduction Clause will not be applicable. However, if the vendor is not achieving 85% of the supplies for a particular month and also minimum of 95% of the quantity on quarterly



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basis; Price Reduction Clause will be applicable where shortfall in supply is higher in the above two cases.

Price reduction clause will be calculated as below.

Beginning of the first quarter will be calculated as 30 days from date of issue of LOI or 10 days from the date of issue of PO or date of reporting of first load, whichever is earlier. If the beginning of the first quarter does not fall on the first day of the calendar month, prorated indent for the balance period of that month would be considered. The following 2 months will complete the quarter.

If the supplier is able to supply 100% PO quantity in a quarter (keeping the overall lapse due to TT capacity upto 5 KL in the prorata PO quantity/ PO quantity) and OMC location is able to receive the quantity, monthly PRC shall not applicable on the supplier.

There may not be full quarter remaining in that case the part quarter can be 2 months or 1 month. For the part quarter of two months supplier has to achieve minimum of 85% of the prorated monthly indent and minimum of 100% of the prorated quantity for that part quarter will be considered for Price Reduction Clause. If the part quarter is a one month then supplier has to achieve 95% of the indented quantity.

An amount equivalent to 1% of the Basic Cost shall be payable by the supplier for the undelivered quantity 85% of Indented quantity less supplied quantity on month to month basis and / or 95% of Indented quantity less supplied quantity, whichever is higher) and these shall be deducted from the payment due to the vendors and/ or by encashing security deposit.

If the supplier is able to supply 100% of quarterly quantity as per PO in a quarter, keeping the overall lapse due to TT capacity below 12 KL in the quarterly PO quantity/Prorate PO quantity and if OMC is able to receive the quantity at the same location or any other location, monthly Penalty shall not be applicable to the Supplier.

Additionally if the supplier is able to supply 100% of the quantity as per PO for the entire ESY including the quantity lapsed during the earlier quarters of the ESY by the end of the particular ESY keeping the overall lapse due to



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TT capacity below 12 KL and if the OMC is able to receive the quantity at the same location or any other location, then Penalty shall not be applicable to the Supplier.

OMCs decision in the above cases shall be final.'

In addition to above PRC amount, any statutory tax shall be payable as applicable.

In case state government have not issued guidelines for supply of Ethanol produced from Sugarcane Juice/Sugar/Sugar Syrup and/or B Heavy Molasses then in such cases the PRC shall not be applicable for the period until such time certification is started by Excise or any other competent authority in State.

In case of any dispute related to PRC waiver, State level OMC committee will study based on the representation received from suppliers, verify facts & submit detailed report to HQO/HO OMC committee to resolve the matter.

## **15) SECURITY DEPOSIT/ PBG:**

The successful vendor, within 15 days of placement of Letter of Intent (LOI) by respective OMCs shall deposit Bank Guarantee (BG) or Demand draft towards Security Deposit for an amount equivalent to 1% of LOI value, valid for entire supply period. For example, the validity of BG for the ESY 20-21 shall be until 30th Nov 2021 with an additional claim period of six months. Similarly, for the next years the validity of the BG shall be until 30th Nov 2022 with an additional claim period of six months and so on.

The vendors will have an option to submit either one BG of full amount ( 1% of the total allocated quantity) for the supply period or multiple BGs each of value equivalent to 1% of the quantity allocated for that quarter, valid till the quarter end (quarter for which quantity has been allocated to vendor) with an additional claim period of six months e.g if, Dec 2020 –Feb 2021 allocation is 500 KL and March 2021-May 2021 allocation is 1000 KL, then BG for Dec 2020- Feb-2021 will be 1% of 500 KL & BG for March 2021-May 2021 will be 1% of 1000 KL and so on. The multiple BGs will have to be submitted within 15 days of placement of Letter of Intent (LOI) by respective OMCs



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The BG pertaining to respective quarters shall be returned on successful completion of supply of quantity of such quarter, after reconciliation of accounts or completion of the claim period whichever is earlier after adjusting the dues, if any, provided party has submitted multiple BGs.

If a single BG is submitted, the same will be returned after reconciliation of accounts after completion of supply or completion of the claim period whichever is earlier after adjusting dues, if any.

Security deposit in the form of BG or DD should be submitted by all bidders within 15 days of placement of LOI (post allocation of quantities, LOI will be issued by respective OMCs).

**In case of BG, Bidder needs to submit an additional letter which will be obtained from the issuing bank on its letterhead. The banks letter should be addressed to respective OMC & should contain the same BG reference which shall be enclosed along with the letter. This letter must be submitted in original only (Copy of this letter will not be accepted).**

Purchase Order (PO) will be issued after submission of the above documents.

Proforma of Bank Guarantee is enclosed in General Purchase Condition (GPC), which is enclosed as **Annexure-IV**

Bidder also needs to submit agreement, duly signed (draft template of agreement is enclosed as **Annexure V**) with BG.

However, if bidder does not submit Security Deposit/BG within 15 days from the date of issue of LOI, the bidder may be put on holiday list for a period of one year from the date of issue of LOI.





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If the bidder submits BG but does not supply Ethanol, Price Reduction Clause will be applicable and BG will be invoked.

Further Security Deposit/Bank Guarantee clause is to be read with following additional text:

The vendor may also opt for retention of an amount equivalent to 1% of basic value of contract from his initial invoices as security deposit in lieu of Bank Guarantee. This amount shall be released after completion of supplies as per terms and conditions of the contract and reconciliation of PO v/s supplies and deduction of PRC amount if any.

## **16) PAYMENT TERMS:**

100% Payment shall be made within 21 days after receipt of material at our sites & submission of Original Invoice(s).

OMCs shall pay the rate fixed for ethanol as detailed earlier.

In case the vendor fails to submit documentary proof as per mechanism as mentioned above for Ethanol derived from Sugarcane Juice/ Sugar/ Sugar Syrup, B heavy molasses, Damaged Food Grain/Maize, Surplus Rice procured from FCI then the following action will be initiated against the supplier:

- Holiday listing for a period as per Clause no.9 in the table as mentioned in point 4.2.12 of Holiday listing policy as mentioned in General Purchase Conditions)
- Invoking of the Bank Guarantee submitted by the vendor.

Under exceptional circumstances, if, for any truck load, the above mentioned certificate is not provided, then the rates for only C-Heavy Molasses shall be paid by the OMCs, for the ethanol supplied.



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**17) INTEGRITY PACT:** Bidders shall also have to essentially sign an Integrity Pact (IP) for participating in this tender.

Proforma of Integrity Pact (IP) of IOCL, BPCL, HPCL has been uploaded as integrity pact (IP) form in technical bid form section. Bidder shall be required to download and print it such that it is legible. All pages of the printed copy of IP should be duly signed by the authorized signatory and stamped all the pages, with two witnesses name, address & signature and place & date. Thereafter, that copy should be scanned and uploaded by bidder along with other bid documents. This document is essential and binding. The salient points to be noted in regard to IP are:

- If the bidder has been disqualified from the EOI/ tender process prior to the award of the contract in accordance with the provisions of the Integrity Pact, BPCL/IOCL/HPCL shall be entitled to demand and recover from vendor, Price reduction amount by forfeiting the EMD/Performance Guarantee as per provisions of the Integrity Pact.
- If the contract has been terminated according to the provisions of the Integrity Pact, or if BPCL is entitled to terminate the contract according to the provisions of the Integrity pact, BPCL/IOCL/HPCL shall be entitled to demand and recover from vendor, Price reduction amount by forfeiting the Performance Guarantee amount as per provisions of the Integrity Pact.
- Bidders may raise disputes/complaints, if any, with the nominated Independent External Monitor.
- Bidders may raise disputes/ complaints, if any, with the nominated Independent External Monitor whose name/ address/ contact numbers are as given below along with contact details of BPCL representatives.



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**NAME & ADDRESS OF BPCL REPRESENTATIVE**

|                                      |  |  |
|--------------------------------------|--|--|
| Name of Procuring Officer- <b>PO</b> | Manoj K.   | To be contacted for:                                   |
| PO's email ID                        | <a href="mailto:rajeshgehlott@bharatpetroleum.in">rajeshgehlott@bharatpetroleum.in</a><br><a href="mailto:manojk@bharatpetroleum.in">manojk@bharatpetroleum.in</a> ; | Clarifications/<br>Details<br>Regarding<br>This Tender |
| <b>PO's</b> Office Address           | BPCL, Central Procurement Organization (Mktg), A-Installation, Sewree-Fort Road, Sewree (E), Mumbai - 400 015,   |  |
| <b>PO's</b> Contact Number           | 022-2417 6416; +919950100035<br>022-2417 6133; +918017523189   |  |

Only in case of any complaints regarding the Tender/ Tender Conditions, please contact Independent External Monitors (IEM), details of them are given along with IP document.

IEM details of IOCL and HPCL will be provided in the Purchase Order. The responsibility of IEMs of BPCL will be from period starting from publishing of tender to award of contract for IOCL, BPCL and HPCL and post award contract for BPCL only. The responsibility of IEMs of IOCL & HPCL will come in to effect only after placement of contracts by IOCL & HPCL.

Bidders who have been registered in the earlier EOI with tender reference no. 1000355961 dated 12.08.2020 & subsequent EOI with same tender ref. no. 1000355961 floated on various dates /Technically qualified Vendors/ Bidders who have submitted Integrity Pact (IP) EOI with tender reference no. 1000355961 dated 12.08.2020 & subsequent EOI with same tender ref. no. 1000355961 floated on various dates need not submit the same again. The IP submitted vide EOI with tender reference no. 1000355961 dated 12.08.2020 & subsequent EOI with same tender ref. no. 1000355961 floated on various dates shall be valid for this EOI.

**18) HOLIDAY LISTING:** Bidders who do not honour the Letter of Intent/ Fax of Award /Contract / Purchase order after the same is issued by OMCs may be put on Holiday List for a period of one year. Bidders on the blacklist/holiday list of BPCL/IOCL/HPCL or OIL PSE (Public Sector Enterprise) shall not be considered in this EOI.



**EXPRESSION OF INTEREST (EOI) FOR ENROLLING BIDDERS FOR LONG TERM ARRANGEMENT OF SUPPLY OF DENATURED ANHYDROUS ETHANOL TO OIL MARKETING COMPANIES' (OMCs) LOCATIONS FOR THE PERIOD TILL 30.11.2025**

**19) ANTECEDENTS CERTIFICATE:** Supplier/ Vendors shall engage only such TT (Tank Trucks) crew whose Antecedents has been verified and certificate issued by Police. This will be verified by locations for entry of Ethanol TT crew into OMC location.

**20)** For the Operational Safety of the location & Enroute Safety of the Tank Truck, supplier is required to provide all the Safety fittings, as per applicable Petroleum Rules implemented by the Government. If the TT are found without required safety fitting, it may not be decanted & returned to the supplier.

In case any discrepancy is observed in the vehicle and /Or its documents presented to OMC's during the currency of the contract, following penal action shall be taken.

| S. No. | Particular   | Action                            |
|--------|--|-----------------------------------|
| 1.     | Has indulged in malpractices such as wrong calibration, alteration of standard fitting etc. of the vehicle | 1 year holiday listing of vehicle |
| 2.     | Has submitted fake, false or forged documents / certificates for vehicle                                   | 1 year holiday listing of vehicle |

**21)** The quantities given in the EOI are only indicative. OMCs reserves the right to change the Quantity requirement for any of the location based on the prevailing situation during currency of the contract.

**22) OUTSTANDING DUES TO OIL COMPANIES:** All outstanding payments to OMCs with respect to past tenders/EOIs have to be settled by the vendor / recovered by OMCs from the amount payable or by encashing BG unless the matter is sub-judice.

**23)** The vendors who are on the holiday list of BPCL and/ or IOCL and/ or HPCL and/ or MOP&NG and/ or any other OIL PSE will not be considered.

**24)** The bidder is expected to examine all instructions, forms, attachments, terms and specifications in the EOI document. The entire EOI document together with all its attachments/amendments thereto, shall be considered to be read, understood



**EXPRESSION OF INTEREST (EOI) FOR ENROLLING BIDDERS FOR  
LONG TERM ARRANGEMENT OF SUPPLY OF DENATURED  
ANHYDROUS ETHANOL TO OIL MARKETING COMPANIES' (OMCs)  
LOCATIONS FOR THE PERIOD TILL 30.11.2025**

and accepted by the bidder. Failure to furnish all information required in the EOI document or submission of a bid not substantially responsive to the EOI documents in every respect will be at bidder risk and may result in the rejection of his bid. The bidder scope of supplies as specified in the material requisition shall be in strict compliance with the scope detailed therein and in the bid document.

**25) Grievance Redressal Mechanism:** Bharat Petroleum Corporation Limited (BPCL) has developed the Grievance Redressal Mechanism to deal with references/ grievances, if any, that is received from bidders who participated / intends to participate in the EOI. The details of the same are available on our website [www.bharatpetroleum.in](http://www.bharatpetroleum.in)

In the event of any dispute or difference relating to the interpretation and application of the provisions of commercial contract(s) between Central ` Public Sector Enterprises (CPSEs)/Port Trusts inter say and also between CPSEs and Government departments/organizations (excluding disputes concerning railways, income tax, customs and excise departments\*), such dispute or difference shall be taken up by either party for its resolution through Administrative Mechanism for Resolution of CPSEs Dispute (AMRCD) as mentioned in DPEOM number four (1)/2013-DPE(GM)/FTS-1835, dated 22.05.2018.

\*The exclusion will also include disputes concerning GST, State Level Sales Tax/VAT etc. though not mentioned explicitly.

**26) QUERIES AND CLARIFICATIONS:** Any query or clarification with regard to this tender may please be referred to below address & phone nos. on any working day during office working hours:

Procurement Manager / GM Procurement  
Central Procurement Organisation (Mktg)  
Bharat Petroleum Corporation Ltd,  
'A' Installation, Sewree Fort Road, Sewree (East),  
Mumbai - 400 015.  
Phone: 91-22-24176416/9950100035/22-24176133/8017523189/  
Fax : 91-22-24117878  
E Mail : [rajeshgehlott@bharatpetroleum.in](mailto:rajeshgehlott@bharatpetroleum.in)  
[manojk@bharatpetroleum.in](mailto:manojk@bharatpetroleum.in);





EXPRESSION OF INTEREST (EOI) FOR ENROLLING BIDDERS FOR LONG TERM ARRANGEMENT OF SUPPLY OF DENATURED ANHYDROUS ETHANOL TO OIL MARKETING COMPANIES' (OMCs) LOCATIONS FOR THE PERIOD TILL 30.11.2025

- 27) GOVERNING LAWS:** The laws of Union of India shall govern all matters concerning the tender. Any issue arising related to the tender or the selection process shall be adjudged by the courts in Mumbai, India alone.
- 28)** BPCL/IOCL/HPCL reserves the right to accept or reject, any or all bids received at its absolute discretion without assigning any reason whatsoever.
- 29)** It shall be understood that every endeavour has been made to avoid errors which can materially affect the basis of the EOI and the successful vendor shall take upon himself and provide for risk of any error which may subsequently be discovered and shall make no subsequent claim on account thereof.

Refer any clarification on e-EOI/ training / uploading of document on e-procurement site, please contact our service provider M/s ETL on below numbers.

Mr. Harshal Sapkale: Contact No. : 022-2417-6419/ +91 - 6351896637,  
E-mail: [mumbai.support@eptl.in](mailto:mumbai.support@eptl.in)  
Name : Sapkale Darshan, Contact No. : 022-2417-6233 / +91 7020200564  
Email ID : [mrsupport@eptl.in](mailto:mrsupport@eptl.in)  
Mr. Mohnish Gore : Email : [mohnish.gore@eptl.in](mailto:mohnish.gore@eptl.in)

M/s. ETL Help Desk No. : 079-68136871/861/854/0120-2474951/033-24293447 Email: [support@bpclproc.in](mailto:support@bpclproc.in)

For any queries / clarifications on EOI technical specifications / commercial points and other terms and conditions of the EOI please contact as under:-

Mr. Rajesh Gehlot, Procurement Manager, CPO (Mktg.),  
CONTACT NO: 91-22-24176416, 9950100035  
EMAIL: [rajeshgehlot@bharatpetroleum.in](mailto:rajeshgehlot@bharatpetroleum.in)

OR

Mr. Manoj K, General Manager, CPO (Mktg.)  
CONTACT NO: 91-22-24176133, 8017523189  
EMAIL: [manojk@bharatpetroleum.in](mailto:manojk@bharatpetroleum.in)