



QUANTITY BIDDING FOR SUPPLY OF DENATURED ANHYDROUS ETHANOL AT OIL MARKETING COMPANIES (OMCs) LOCATIONS FOR THE BALANCE PERIOD OF ESY 20-21

EVALUATION / ORDER AWARD CRITERIA:

The criteria for allocation of offered quantities from the bidders for ESY 20-21 is as under:

1. Supplies from Within State:

The quantity offers received from bidders (plants located in a particular state) for an OMC location in that particular state would be allocated w.r.t the requirement of OMC locations. The allocation of ethanol from various feedstock shall be made on priority in the same order as listed below:

Category A: Sugarcane Juice/ Sugar / Sugar Syrup

Category B: B-Heavy Molasses

Category C: C-Heavy Molasses / Damaged food grains unfit of human consumption, Maize / Surplus rice sourced from FCI / Others

1A. All allocations shall be based on least cost of transportation to the location in their own respective categories A, B or C irrespective of the cost of the product. If two suppliers fall in the same distance slabs (up to 1200kms) or having same distance (more than 1200kms), allocation would be done based on the ratio of the offered quantities from the respective suppliers, in their respective feedstock categories A, B or C.

1B. If the offered quantities of C-Heavy Molasses / Damaged food grains unfit of human consumption, Maize / Surplus rice sourced from FCI / Others is more than the requirement of a particular location, the same shall be allocated based on least cost of transportation to the location from the supplier(s) and further in proportion to the quantities offered under various feedstocks by that supplier(s). If the distilleries manufacturing Ethanol from C Heavy Molasses/Damaged Food Grains unfit for human consumption/Surplus Rice sourced from FCI/ Others are in the same distance slabs (upto 1200kms) or having same distance (more than 1200kms), allocation would be done based on the ratio of the offered quantities from the respective suppliers.

2A. Supplies from Outside State:



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After allocation of quantity offered by suppliers from within the state, the balance offers from suppliers outside the state for a particular location shall be allocated based on least transportation cost irrespective of the feedstock. If the transportation cost is same for the offers of multiple suppliers/feedstock for a particular location, then priority will be given to various feedstock as in point 1A and 1B above.

Example:

- a) Location 1 in State X requires 2200 units of Ethanol.
- b) Supplier A in State X offers 200/500/100/0/0 units of SCJ/BH/CH/DFG/SR respectively for Location 1.
- c) Supplier B in State X offers 500/300/100/0/0 units of SCJ/BH/CH/DFG/SR respectively for Location 1.
- d) Supplier C from State Y offers 0/0/0/300/100 units of SCJ/BH/CH/DFG/SR respectively for the Location 1.
- e) Supplier D from State Z offers 0/0/0/100/100 units of SCJ/BH/CH/DFG/SR respectively for the Location 1.
- f) Supplier E from State Z offers 0/0/0/200/200 units of SCJ/BH/CH/DFG/SR respectively for the Location 1.
- g) Supplier F from State Z offers 0/0/0/200/100 units of SCJ/BH/CH/DFG/SR respectively for the Location 1.
- h) Distance of Distillery of Supplier A is 200km from Location 1 slab >75 to 200 km
- i) Distance of Distillery of Supplier B is 300km from Location 1 slab >200 to 400 km
- j) Distance of Distillery of Supplier C is 500km from Location 1 slab >400 to 600 km
- k) Distance of Distillery of Supplier D is 600km from Location 1 slab >400 to 600 km
- l) Distance of Distillery of Supplier E is 1300km from Location 1 slab >1200 km
- m) Distance of Distillery of Supplier F is 1350km from Location 1 slab >1200 km

The allocation would be in the following order:

200 SCJ of A + 500 SCJ of B + 500 BH of A + 300 BH of B + 100 CH of A + 100 CH of B + 250 DFG of C + 83.33 SR of C + 83.33 DFG of D + 83.33 SR of D

If the quantity required for Location 1 were only 1650 units, then the allocation shall be in the following order:



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200 SCJ of A + 500 SCJ of B + 500 BH of A + 300 BH of B + 100 CH of A + 50 CH of B

If the quantity required for Location 1 were only 900 units, then the allocation shall be in the following order:

200 SCJ of A + 500 SCJ of B + 200 BH of A

If the quantity required for Location 1 were only 2500 units, then the allocation shall be in the following order:

200 SCJ of A + 500 SCJ of B + 500 BH of A + 300 BH of B + 100 CH of A + 100 CH of B + 300 DFG of C + 100 SR of C + 100 DFG of D + 100 SR of D + 100 DFG of E + 100 SR of E

For priority in allocation, Maize would be considered at par with DFG (Damaged Food Grain). Other terms and conditions remains the same.

No other preference shall be considered for allocation of quantities.

Department of Food & Public Distribution (DFPD) would provide a mechanism of certification to differentiate Ethanol produced from Sugarcane Juice/Sugar/Sugar Syrup and B Heavy molasses. OMCs shall pay the rate fixed for ethanol derived from B Heavy molasses and Sugarcane Juice/Sugar/Sugar Syrup only if the Tank Truck delivering Ethanol from Sugarcane Juice/Sugar/Sugar Syrup and B Heavy molasses is carrying the Certificate/ Document as per prescribed mechanism.

Existing mechanism for certification of ethanol produced from Sugarcane Juice & ethanol produced from B-Heavy Molasses shall prevail till the revised mechanism if any is issued by DFPD at a later date.

In case of Ethanol manufactured from Damaged food grains unfit for human consumption each TT delivering Ethanol from Damaged Food Grain must carry the Certificate/ Document issued by Excise Authority with unique serial number certifying the feed stock used for production i.e Damaged food grain not fit for human consumption of such Ethanol and the invoice should have endorsement from Excise officials with the serial number of the certificate as mentioned above which will be attached along with the consignment.

In case of Ethanol manufactured from maize, suppliers are required to submit a certificate stating that the Ethanol has been produced from Maize along with every Tank Lorry carrying Ethanol produced from Maize and supplied to OMC location.



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In case of Ethanol manufactured from Surplus Rice procured from FCI, The rice for conversion to ethanol shall be issued to the distillers by FCI at Rs 2200/= per quintal.

The procedure and modalities for issue of rice by FCI is given under Notice on <https://bpclproc.in> site.

Bidders may refer to the following link of FCI's food storage Depots to know the State-Wise/ Zone Wise/ District Wise details of food storage depots along with the capacity, Name and contact details of Depot In-charge:
<https://fci.gov.in/storages.php?view=307>

Details of the Nodal officers of Department of Food & Public Distribution, Food Corporation of India & OMCs are given under Notice on e- procurement site.

Escalation/De-escalation formula for rate for ethanol derived from Surplus Rice procured from FCI is given below:

The procurement price of Ethanol from surplus rice will remain unchanged irrespective of any downward revision by FCI in the price of surplus rice. The above is being done on a one time basis in order to increase Ethanol supplies from all available sources.

The procurement price of Ethanol from surplus rice will be calculated as below in case of upward revision by FCI in the price of surplus rice:

$$E = 2.22 \times (X2 - X1)$$

$$P2 = P1 + E$$

P2- Price of Ethanol as on the date of escalation

P1 -Price of Ethanol Fixed by OMC Committee (Rs.56.87 per Liter)

E- Escalation i.e. $2.22 \times (X2 - X1)$

X2 -Price of Surplus Rice supplied by FCI ex. their godown as on (date of consideration)

X1 - Price of Surplus Rice supplied by FCI ex. their godown as on (price considered in tender @ Rs. 22.50/- per Kg.)



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This is to inform all the bidders that that ministry of consumer affairs has amended the Policy for sale of Rice to Bulk consumer /State governments/UTs in the open market under Open Market Sales Scheme (Domestics) through e-auction for the balance period of 2020-21 as under:

“The reserve price of rice under OMSS (D) for rest of the period of 2020-21 is fixed as Rs. 2000 per qtl for state governments and central govt schemes and programs including for ethanol production under Bio-Fuel policy”

Modalities for supplying rice from the stocks of Food Corporation of India will be put in place in coordination with MoPNG.

- a. As per EOI terms and conditions, priority of allocation as mentioned above shall be accorded. And within the same feed stock category if there were multiple L1s for any location, the allocation shall be made based on the ratio of their offered quantity in case cumulative offered quantity is more than the required quantity. After allocating quantities to L1 bidders for each location, if full requirement for the location is not met; L2 bidders offered quantity will be accepted (till location's requirement is met). This process will be repeated for L3.....Ln bidders.

“On sole discretion of OMCs, vendors may be asked to shift 20% of the allocated quantity of the location to any other location on need basis during the latter part of the ESY by informing the bidder well in advance”

In addition to the quantity offered for locations in the bids (original bid), bidders have to additionally give preference for 5 other locations not covered in the original bid, where he is willing to supply in case, offered quantity in the original bid is not fully allocated. In case, number of other locations available for the bidder is less than 5, he has to give preference for all these locations.

Balance quantity, if any, after allocation from original bid / quantity submitted by the bidder will be allocated further as per preference given by the bidders.



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Bids submitted after the due date and time of closing of EOI or not in the prescribed format are liable to be rejected. BPCL does not take any responsibility for any delay in submission of online bid due to connectivity problem. No claims on this account shall be entertained.

QUERIES AND CLARIFICATIONS: Any query or clarification with regard to this tender may please be referred to below address & phone nos. on any working day during office working hours:

Procurement Manager /GM Procurement
Central Procurement Organisation (Mktg)
Bharat Petroleum Corporation Ltd,
'A' Installation, Sewree Fort Road, Sewree (East),
Mumbai - 400 015.

Rajesh Gehlot, Procurement Manager, Phone: 022-24176416/9950100035
E Mail: rajeshgehlot@bharatpetroleum.in

Manoj K., GM Procurement, Phone: 022-24176133 /8017523189
E Mail: manojk@bharatpetroleum.in

For any clarification on e-EOI/ training / uploading of document on e-procurement site, please contact our service provider M/s ETL on below numbers.

Mr.Harshal Sapkale: Tele Phone: 02224176419/6351896637,

E-mail: mumbai.support@eptl.in

Mr. Mohnish Gore : Email : mohnish.gore@eptl.in

M/s. ETL Help Desk No. : 079-68136871/861/854/0120-
2474951/033-24293447

Email: support@bpclproc.in